

**BALANCE SHEET**

As at Sep.30, 2014

Unit: VND

No.	Assets	Code	Note	Sep.30,2014	Jan.01,2014
	1	2	3	4	5
<b>A</b>	<b>SHORT-TERM ASSETS (100 = 110+120+130+140+150)</b>	<b>100</b>		<b>78.708.266.468</b>	<b>66.597.867.133</b>
<b>I</b>	<b>Cash &amp; Cash equivalents</b>	<b>110</b>		<b>21.612.764.104</b>	<b>25.244.039.899</b>
1	Cash	111	V.01	8.620.976.932	8.254.136.259
2	Cash equivalents	112		12.991.787.172.00	16.989.903.640.00
<b>II</b>	<b>Short-term financial investments</b>	<b>120</b>	V.02	-	-
1	Short-term investments	121		-	-
2	Provision for devaluation of short-term investments	129		-	-
<b>III</b>	<b>Short-term receivables</b>	<b>130</b>		<b>55.519.892.892</b>	<b>39.913.724.401</b>
1	Trade accounts receivables	131		47.497.079.580	30.036.214.037
2	Prepayment to suppliers	132		4.577.350.501	6.765.302.041
3	Short-term intercompany receivables	133		-	-
4	Receivables on percentage of construction contract completion	134		-	-
5	Other receivables	135	V.03	5.911.934.335	6.047.783.635
6	Provision for short-term doubtful debts	139		(2.466.471.524)	(2.935.575.312)
<b>IV</b>	<b>Inventories</b>	<b>140</b>		<b>339.540.957</b>	<b>101.384.093</b>
1	Inventories	141	V.04	339.540.957	101.384.093
2	Provision for devaluation of inventories	149		-	-
<b>V</b>	<b>Other short-term assets</b>	<b>150</b>		<b>1.236.068.515</b>	<b>1.338.718.740</b>
1	Short-term prepaid expenses	151		300.975.272	626.774.837
2	VAT deductible	152		-	-
3	Tax and accounts receivable from State budget	154	V.05	317.193.740	-
4	Other short-term assets	158		617.899.503	711.943.903
<b>B</b>	<b>LONG-TERM ASSETS (200 = 210+220+240+250+260)</b>	<b>200</b>		<b>339.018.268.020</b>	<b>306.107.839.351</b>
<b>I</b>	<b>Long-term receivables</b>	<b>210</b>		-	-
1	Long-term receivables from customers	211		-	-
2	Capital receivable from subsidiaries	212		-	-
3	Long-term inter-company receivables	213	V.06	-	-
4	Other long-term receivables	218	V.07	-	-
5	Provision for long-term doubtful debts	219		-	-
<b>II</b>	<b>Fixed assets</b>	<b>220</b>		<b>294.966.405.836</b>	<b>262.013.808.453</b>
1	Tangible fixed assets	221	V.08	189.939.457.611	197.755.053.424
	- Historical cost	222		331.624.249.906	325.731.148.988
	- Accumulated depreciation	223		(141.684.792.295)	(127.976.095.564)
2	Finance leases fixed assets	224	V.09	-	-
	- Historical cost	225		-	-
	- Accumulated depreciation	226		-	-
3	Intangible fixed assets	227	V.10	312.944.434	139.833.327
	- Historical cost	228		2.359.063.207	2.138.963.207
	- Accumulated depreciation	229		(2.046.118.773)	(1.999.129.880)

	4	Construction in progress	230	V.11	104.714.003.791	64.118.921.702
<b>III</b>		<b>Property investment</b>	<b>240</b>	V.12	-	-
		- Historical cost	241		-	-
		- Accumulated depreciation	242		-	-
<b>IV</b>		<b>Long-term financial investments</b>	<b>250</b>		<b>22.165.000.000</b>	<b>22.165.000.000</b>
	1	Investment in subsidiaries	251		-	-
	2	Investment in associate or joint-venture companies	252		15.165.000.000	15.165.000.000
	3	Other long-term investments	258	V.13	7.000.000.000	7.000.000.000
	4	Provision for devaluation of long-term financial investments	259		-	-
<b>V</b>		<b>Other long-term assets</b>	<b>260</b>		<b>21.886.862.184</b>	<b>21.929.030.898</b>
	1	Long-term prepaid expenses	261	V.14	21.886.862.184	21.929.030.898
	2	Deferred income tax assets	262	V.21	-	-
	3	Others	268		-	-
<b>VI.</b>		<b>Goodwill</b>	<b>269</b>		-	-
		<b>TOTAL ASSETS (270 = 100+200)</b>	<b>270</b>		<b>417.726.534.488</b>	<b>372.705.706.484</b>

	RESOURCES		Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5	
<b>A</b>		<b>LIABILITIES (300 = 310+330)</b>	<b>300</b>		<b>112.577.012.213</b>	<b>92.758.909.285</b>
<b>I</b>		<b>Short-term liabilities</b>	<b>310</b>		<b>65.071.913.778</b>	<b>66.529.540.709</b>
	1	Short-term borrowing	311	V.15	31.061.140.543	23.412.724.581
	2	Trade accounts payable	312		16.582.688.460	20.718.562.190
	3	Advances from customers	313		16.456.427	21.309.621
	4	Taxes and payable to state budget	314	V.16	1.795.417.808	1.259.662.839
	5	Payable to employees	315		8.910.443.925	10.620.595.366
	6	Payable expenses	316	V.17	4.099.739.558	59.678.045
	7	Intercompany payable	317		-	-
	8	Payable in accordance with contracts in progress	318		-	-
	9	Other short-term payables	319	V.18	2.569.967.818	10.117.390.752
	10	Provision for short-term liabilities	320		-	-
	11	Bonus and welfare fund	323		36.059.239	319.617.315
<b>II</b>		<b>Long-term liabilities</b>	<b>330</b>		<b>47.505.098.435</b>	<b>26.229.368.576</b>
	1	Long-term accounts payable-Trade	331		-	-
	2	Long-term intercompany payable	332	V.19	-	-
	3	Other long-term payables	333		-	-
	4	Long-term borrowing	334	V.20	41.895.182.151	22.947.200.000
	5	Deferred income tax payable	335	V.21	-	-
	6	Provision for unemployment allowance	336		-	-
	7	Provision for long-term liabilities	337		-	-
	8	Unrealised revenue	338		5.609.916.284	3.282.168.576
	9	Scientific and Technological Development fund	339		-	-
<b>B</b>		<b>OWNER'S EQUITY</b>	<b>400</b>		<b>305.149.522.275</b>	<b>279.946.797.199</b>
<b>I</b>		<b>Capital sources and funds</b>	<b>410</b>	V.22	<b>305.149.522.275</b>	<b>279.946.797.199</b>
	1	Paid-in capital	411		123.479.870.000	82.319.980.000
	2	Capital surplus	412		74.434.806.545	74.434.806.545
	3	Other capital of owner	413		-	-
	4	Treasury stock	414		-	-

5	Asset revaluation differences	415		-	-
6	Foreign exchange differences	416		-	-
7	Investment and development fund	417		60.754.975.893	73.323.843.424
8	Financial reserve fund	418		-	9.330.116.999
9	Other fund belong to owner's equity	419		4.016.866.105	2.312.671.428
10	Retained after-tax profit	420		42.463.003.732	38.225.378.803
11	Capital for construction work	421		-	-
<b>II</b>	<b>Budget sources</b>	<b>430</b>		-	-
1	Bonus and welfare funds	431		-	-
2	Budgets	432	V.23	-	-
3	Budget for fixed asset	433		-	-
<b>C</b>	<b>MINORITY INTEREST</b>	<b>500</b>		-	-
	<b>TOTAL RESOURCES</b>	<b>440</b>		<b>417.726.534.488</b>	<b>372.705.706.484</b>

**INCOME STATEMENT**

Quarter 3/2014

Items	Code	Note	Quarter 3		Accumulation fr. Jan. 01 to Jun. 30	
			2014	2013	2014	2013
1	2	3	4	5	6	7
<b>1. Revenue of sales and services</b>	<b>01</b>	<b>VI.25</b>	<b>72.916.873.429</b>	<b>52.780.616.246</b>	<b>193.817.629.308</b>	<b>146.376.117.291</b>
<b>2. Deductions</b>	<b>02</b>		-	-	-	-
<b>3. Net sales and services ( 10 = 01 - 02 )</b>	<b>10</b>		<b>72.916.873.429</b>	<b>52.780.616.246</b>	<b>193.817.629.308</b>	<b>146.376.117.291</b>
<b>4. Cost of sales</b>	<b>11</b>	<b>VI.27</b>	<b>47.498.247.511</b>	<b>31.372.088.337</b>	<b>120.205.198.458</b>	<b>88.540.597.389</b>
<b>5. Gross profit (20= 10-11)</b>	<b>20</b>		<b>25.418.625.918</b>	<b>21.408.527.909</b>	<b>73.612.430.850</b>	<b>57.835.519.902</b>
<b>6. Financial income</b>	<b>21</b>	<b>VI.26</b>	<b>551.775.346</b>	<b>196.776.251</b>	<b>1.219.206.935</b>	<b>1.334.727.705</b>
<b>7. Financial expenses</b>	<b>22</b>	<b>VI.28</b>	<b>1.400.828.160</b>	<b>1.102.767.955</b>	<b>4.019.577.909</b>	<b>3.774.042.260</b>
- In which: Interest expense	23		1.400.828.160	1.102.767.955	4.019.019.304	3.774.042.260
<b>8. Selling expenses</b>	<b>24</b>		<b>2.566.943.751</b>	<b>1.457.582.930</b>	<b>8.914.596.066</b>	<b>4.739.180.395</b>
<b>9. General &amp; administrative expenses</b>	<b>25</b>		<b>7.311.629.081</b>	<b>6.181.055.777</b>	<b>19.961.226.033</b>	<b>19.013.108.039</b>
<b>10. Net operating profit [30=20+(21-22)-(24+25)]</b>	<b>30</b>		<b>14.691.000.272</b>	<b>12.863.897.498</b>	<b>41.936.237.777</b>	<b>31.643.916.913</b>
<b>11. Other income</b>	<b>31</b>		<b>455.681.954</b>	<b>16.983.343</b>	<b>497.237.654</b>	<b>2.987.431.525</b>
<b>12. Other expenses</b>	<b>32</b>		<b>255.614.313</b>	<b>221.583.061</b>	<b>258.132.936</b>	<b>1.555.250.827</b>
<b>13. Other profit (40=31-32)</b>	<b>40</b>		<b>200.067.641</b>	<b>(204.599.718)</b>	<b>239.104.718</b>	<b>1.432.180.698</b>
<b>14. Profit or loss in joint venture</b>	<b>45</b>		-	-	-	-
<b>15. Profit before tax ( 50=30+40)</b>	<b>50</b>		<b>14.891.067.913</b>	<b>12.659.297.780</b>	<b>42.175.342.495</b>	<b>33.076.097.611</b>
16. Current corporate income tax expenses	51	VI.30	872.504.448	686.849.277	2.433.733.126	1.686.925.962
17. Deferred corporate income tax expenses	52	VI.30	-	-	-	-
<b>18. Profit after tax (60=50-51-52)</b>	<b>60</b>		<b>14.018.563.465</b>	<b>11.972.448.503</b>	<b>39.741.609.369</b>	<b>31.389.171.649</b>
18.1 Profit after tax of minorities	61		0	0	0	0
18.2 Profit after tax of the parent company's shareholders	62		14.018.563.465	11.972.448.503	39.741.609.369	31.389.171.649
<b>19. EPS (VND/share)</b>	<b>70</b>		1.460	1.454	4.574	3.813

**CASH FLOW STATEMENT**  
Quarter 3/2014 (Direct method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
1	2	3	4	5
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
1. Cash received from sale or services and other revenue	01		193.587.203.783	159.440.754.424
2. Cash paid for supplier	02		(102.627.049.877)	(9.271.284.653)
3. Cash paid for employee	03		(29.893.414.191)	(28.144.846.785)
4. Cash paid for interest	04		(4.109.420.603)	(3.800.399.791)
5. Cash paid for corporate income tax	05		(2.096.438.195)	(1.942.058.297)
6. Other receivables	06		6.390.254.278	7.498.298.593
7. Other payables	07		(33.412.342.576)	(21.915.758.670)
<b>Net cash provided by (used in) operating activities</b>	<b>20</b>		<b>27.838.792.619</b>	<b>101.864.704.821</b>
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
1. Cash paid for purchase of capital assets and other long-term assets	21		(41.909.011.665)	(53.254.310.043)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		495.000.000	1.391.937.888
3. Cash paid for lending or purchase debt tools of other companies	23		-	-
4. Withdrawal of lending or resale debt tools of other companies	24		270.000.000	-
5. Cash paid for joining capital in other companies	25		-	-
6. Withdrawal of capital in other companies	26		-	-
7. Cash received from interest, dividend and distributed profit	27		1.202.865.268	1.328.234.650
<b>Net cash used in investing activities</b>	<b>30</b>		<b>(39.941.146.397)</b>	<b>(50.534.137.505)</b>
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
1. Cash received from issuing stock, other owners' equity	31		-	-
2. Cash paid to owners equity, repurchase issued stock	32		-	-
3. Cash received from long-term and short-term borrowings	33		131.848.238.966	31.930.180.315
4. Cash paid to principal debt	34		(105.251.840.853)	(82.875.083.473)
5. Cash paid to financial lease debt	35		-	-
6. Dividend, profit paid for owners	36		(18.125.320.130)	(10.886.600.200)
<b>Net cash (used in) provided by financing activities</b>	<b>40</b>		<b>8.471.077.983</b>	<b>(61.831.503.358)</b>
<b>Net cash during the period (20+30+40)</b>	<b>50</b>		<b>(3.631.275.795)</b>	<b>(10.500.936.042)</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>60</b>		<b>25.244.039.899</b>	<b>28.464.753.971</b>
Influence of foreign exchange fluctuation	61		-	-
<b>Cash and cash equivalents at end of year (50+60+61)</b>	<b>70</b>		<b>21.612.764.104</b>	<b>17.963.817.929</b>